

# **REIT Growth and Income Monitor**

Weekly Comments 11/01/2011

Positive performance gap for 2011 expanded to 6% in favor of REITs, as powerful rally restored REIT momentum.

First reports from Residential REITs for 3Q 2011 demonstrate continued rental gains.

Equity Residential reported an exceptional quarter of improved profitability for 3Q 2011.

Apartment Investment and Management indicated higher rents may be impacting turnover

and new visits, as price sensitivity impacts its low end demographic.

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Atlantis Research Service, "Growth Stocks, LONG and SHORT", is a product of Atlantis Investment Co., Inc., founded in 1986. Research involves analysis of fundamental issues and discussion of critical variables that will determine stock price performance. Particular attention is paid to potential negative trends in business or in a company's accounting practices. BUY, SELL, and HOLD recommendations are provided with a ranking system of 1 to 5. Assignment of a 1 rank indicates expected stock price appreciation of 50% within 18 months, a 2 indicates expected stock price appreciation of more than 25%, a 3 indicates stock price performance in line with the market, a 4 indicates an expected stock price decline of more than 15%, and a 5 indicates expected stock price decline of more than 25%.

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#### Weekly REIT Comments 11/01/2011

REITs saw broad rally continue through the last week of October, ended October 28, 2011. REITs included in the S&P 500 Index are now up 8% on average for 2011, exceeding performance of the S&P 500 Index, up 2%. Positive performance gap expanded to 6% in favor of REITs. Average decline for all REITs followed by REIT Growth and Income Monitor is (3%) year to date for 2011.

Certain REIT sectors demonstrated ability to increase guidance for FFO for 2011, while others seem to be headed for disappointment during 4Q 2011. Residential REITs may exceed guidance for FFO for 3Q 2011, while also increasing guidance for FFO for 2011. Most Residential REITs now indicate FFO growth for 2011 of 10% or more. Retail REITs report tenant sales gains to support occupancy and rental growth. Investors appear to be pulling back from Office REITs, due to continued rent rolldowns, lagging economic recovery. Industrial REITs trade in line with economic indicators, less positive now than during the spring of 2011. Hotel REITs demonstrate through disastrous stock performance investor fears that a softer economy will erode gains profitability during the last 6 months of 2011.

Financial Mortgage REITs face significant fundamental change, although timing of the change has been delayed, preserving the status quo for Financial Mortgage REITs with portfolios of agency guaranteed Residential MBS. Congressional attempts to close the budget gap have delayed Fannie Mae reform, with most Congressmen hesitant to vote on Fannie Mae issues before the 2012 elections. Reform of Fannie Mae may ultimately impact the housing sector starting in 2013, changing the outlook for Financial Mortgage REITs and certain Specialty REITs subject to demand fluctuations from home construction.

REIT stocks normally perform like interest rate sensitive stocks, although none of the 14 REITs in the S&P 500 Index are actually invested in financial assets. Drastic dividend reductions during 2009 were followed during 2010 by restoration of all cash dividends and by dividend increases that continue into 2011. As dividend payers, REITs may be viewed as income stocks, with a gradually improving outlook for higher dividend distributions.

#### Residential REITs Indicate Continued Profitability Improvement on Higher Rental Rates

Residential REITs, now reporting results for 3Q 2011, are gaining confidence. Profitability improvements, driven by higher monthly rental rates and by strong occupancy, ensure that 2011 and 2012 will be exceptional years for FFO growth. Occupancy remains above 94% as apartment dwellers hesitate to purchase homes, keeping departures at historically low levels. Turnover is creeping higher, however, as rental rate increases drive apartment dwellers to control their budgets by moving to maintain their housing expenditures at a fixed level. Income growth is not keeping pace with rental rate increases, indicating that this torrid pace of rental rate increases must slow, but Residential REIT profitability appears sustainable through 2012, based on gains already achieved.

Longer term, additions to the US apartment supply will impact occupancy for Residential REITs. Delayed starts and project cancellations during 2009 and 2010 have given Residential REITs a 2 year window to achieve higher profitability before competition from new supply becomes a factor. Apartment projects now under construction will not achieve lease-up until end of 2012. New developments to open during 2013 will impact rental rates for existing apartment stock, but rental rates will be well above current levels by then, making 2013 another up year for Residential REITs FFO. We see a 3 year movement for a powerful group of REITs, with the 3 Residential REITs included in the S&P 500 Index (Equity Residential, AvalonBay Communities and Apartment Investment and Management) leading the way, while midcap Residential REITs (including Associates Estates Realty, Camden Property Trust, Colonial Properties Trust, Essex Property Trust, Home Properties, Mid-America Apartment Communities and Post Properties) establish record FFO growth and profitability.

#### **Trading Opportunities**

**Equity Residential**, the largest publicly traded Residential REIT with market cap of \$18 billion, has demonstrated resilient stock price performance for 2011, up 13% since December, 2010. **Equity Residential** enjoys 95.2% occupancy for its portfolio of 119,000 apartments throughout the US. "Normalized FFO" (excluding unusual gains and other items) increased 15% for 3Q 2011, as **Equity Residential** saw same property NOI improve 9%, with average monthly rental rates up almost 5%. Guidance for FFO indicates normalized FFO growth in a range of 6%-7% for 2011. Dividends provide income investors with yield of 2.5%.

**Apartment Investment and Management**, with market cap of less than \$3 billion, is 1 of 3 Residential REITs included in the S&P 500 Index. Now reporting 95% occupancy for its portfolio of 109,000 apartments, **Apartment Investment and Management** reports higher rents may be impacting turnover and new visits, as price sensitivity impacts its low end demographic. Average monthly rents increased more than 3% for 3Q 2011 and are expected to increase to almost 6% by the end of 2011. **Apartment Investment and Management** reported FFO increase of 3% for 3Q 2011, while providing narrowed guidance for operating FFO for 2011 indicating growth of as much as 9%. **Apartment Investment and Management** stock traded down for the last 2 months, now down (3%) year to date for 2011, due to an adjustment to guidance for a non-cash debt extinguishment charge during 2Q 2011. Yield of 1.9% may be enhanced by dividend restoration during 2011, as (83%) dividend reduction during 2009 set distributions at too low a level relative to current earnings trends

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#### Weekly Price Change for S&P 500 Index REITs

S&P 500 Index PETS:		Price 12/31/2010	Price 09/30/2011	Price 10/07/2011	Price 10/14/2011	Price 10/21/2011	Price 10/28/2011	Weekly Change	2011 Price Change
Apartment Investment and Management	AIV	\$26	\$22	\$22	\$23	\$25	\$25	1%	-3%
AvalonBay Communities	AVB	\$113	\$114	\$116	\$122	\$124	\$133	7%	18%
Boston Properties	BXP	\$86	\$89	\$85	\$92	\$93	\$100	7%	16%
Equity Residential	EQR	\$52	\$52	\$52	\$55	\$57	\$59	4%	13%
HCP Inc.	HCP	\$37	\$35	\$35	\$36	\$38	\$40	6%	9%
Health Care REIT	HCN	\$48	\$47	\$46	\$48	\$50	\$54	7%	12%
Host Hotels & Resorts	HST	\$18	\$11	\$11	\$12	\$13	\$15	8%	-18%
Kimco Realty	KIM	\$18	\$15	\$15	\$15	\$16	\$18	10%	-1%
Plum Creek Timber	PCL	\$37	\$35	\$35	\$36	\$36	\$38	7%	3%
Prologis, Inc	PLD	\$32	\$25	\$24	\$26	\$28	\$30	8%	-6%
Public Storage	PSA	\$101	\$111	\$108	\$115	\$120	\$132	10%	30%
Simon Property Group	SPG	\$99	\$110	\$110	\$116	\$121	\$129	7%	30%
Yentas	VTR	\$52	\$49	\$48	\$51	\$53	\$56	6%	7%
Vornado Realty Trust	VND	\$83	\$75	\$70	\$76	\$79	\$83	6%	-0%
5&P 500 Index	S&P 500	\$1,258	\$1,131	\$1,155	\$1,225	\$1,238	\$1.282	4%	2%
Average for S&P 500 Index PETs								7%	8%

REIT stocks gained momentum during the last week of October, 2011, with REIT stock prices up 7% on average for the week ended October 28, 2011. REITs outperformed the S&P 500 Index, up 4% for the week. The S&P 500 Index now shows gain of 2% year to date for 2011, exceeded by year to date REIT performance, now up 8%. Positive performance gap for S&P 500 Index REITs now stands at 6% in favor of REITs.

Best performing of the S&P 500 Index REITs for 2011 are **Simon Property Group** and **Public Storage**, both up 30%. Other leading performers include **AvalonBay Communities**, up 18%, **Boston Properties**, up 16%, and **Equity Residential**, up 13% for 2011. Rally improved performance for Health Care REITs, with **HCP** up 9%, **Health Care REIT** up 12%, and **Ventas** up 7% for 2011. **Prologis** rebounded another 8% on news of positive manufacturing trends, and now shows year to date loss of (6%). **Plum Creek Timber**, the only S&P 500 REIT to decline during 2010, now shows gain of 3% for 2011. Negative trends for US and international economies makes Hotel REIT **Host Hotels & Resorts** the most volatile stock among S&P 500 Index REITs, rebounding 8% for the week, but showing decrease of (18%) for 2011.

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Weekly REIT Price Changes by Sector



Powerful momentum carried all REIT sectors higher through the last week of October, ended October 28, 2011, exceeding 4% weekly gain for the S&P 500 Index. Best performing sector was Financial Commercial REITs, up 10%, followed by Retail REITs, up 8%. Hotel REITs and Industrial REITs gained 7%, exceeding performance of Financial Mortgage REITs, Health Care REITs, and Office REITs, all up 6%. Residential REITs increased 5%, while Specialty REITs, last in performance, gained 4% for the week. On average, stock prices for REIT Growth and Income Monitor increased 6% during the week ended October 28, 2011.



Stock prices for REITs followed by REIT Growth and Income Monitor now show year to date decline of (3%) on average for 2011 (underperforming gain of 2% for the S&P 500 Index), following average increase of 35% for 2010. Residential REITs continue to outperform, now up 10%, on better than expected earnings results and higher guidance for 2011. Specialty REITs also outperform, up 8% year to date for 2011. Health Care REITs now show loss of (3%), due to concern over exposure to reimbursement changes for skilled nursing tenants. Industrial REITs decreased (2%), followed by Office REITs down (7%). Retail REITs also decreased, down (4%), despite news of continued retail sales gains. Lagging Financial Commercial REITs decreased (7%), while Financial Mortgage REITs decreased (9%). Volatile Hotel REITs are now down (14%) for 2011, in the worst performance of any REIT sector for 2011.

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Company:	Annaly Capital Management
Price:	\$16
Recommendation:	BUY
Ranking:	2
Market Cap:	\$13,253
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/24/2011 NLY \$16	
Annaly Capital Managem support Financial Mortga	ent NLY news of Senate vote to restore higher Fannie Mae loan limits may ge REITs
NLY Senate vote must be	e confirmed by House consideration of the same bill this week

NLY maximum size of Fannie Mae guaranteed loan dropped(14%) from \$729,750 to \$625,500 effective October, 2011

NLY last week's decline in mortgage origination volume, DOWN (15%), may partially be a result of lower Fannie Mae limits for conforming loans

NLY Congress appears unlikely to address further Fannie Mae reform until after the2012 elections

NLY stock price supported by current annual dividend yield of15.0%, near the midpoint of the range for Financial Mortgage REITs

NLY a Financial Mortgage REIT with a portfolio of agency guaranteed Residential MBS

NLY we rank 2 BUY

NLY market cap \$13.3 billion



Company:	Mack-Cali Realty
Price:	\$28
Recommendation:	HOLD
Ranking:	3
Market Cap:	\$2,749
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/24/2011 CLI \$28	
Mack-Cali Realty CLI a	announced refinance of \$600 million unsecured revolving credit facility
CLI new revolving cred	lit facility expandable to\$1.0 billion
CLI credit facility intere	est rate at 1.25% over LIBOR with 4 year term
CLI credit facility arran	ged by JP Morgan and Merrill Lynch and placed with consortium of more than
CLI reported FFO decli potential for decline of	ine of (3%) for 2Q 2011, and provided guidance for FFO for 2011 indicating as much as (5%)
CLI an Office REIT with	h a portfolio of office properties concentrated in NY and NJ
CLI we rank 3 HOLD	
CLI market cap \$2.7 bi	llion



Company:	Hatteras Financial
Price:	\$25
Recommendation:	BUY
Ranking:	2
Market Cap:	\$1,880
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/24/2011 HTS \$25

Hatteras Financial HTS volume of mortgage refinancings likely to decline through end of2011

HTS FHFA reports show that volume of mortgage refinance applications climbed dramatically during 4Q 2010 as interest rates declined, peaking at 500,000 for December, 2010, up from 300,000 for August 2010

HTS FHFA reported most recent mortgage refinance volume of 220,000 for August, 2011

HTS news of Senate vote to restore higher Fannie Mae loan limits may positively impact mortgage applications, if House supports the measure this week

HTS Financial Mortgage REITs benefit from higher mortgage application volume enabling portfolio reinvestment

HTS stock price supported by current annual dividend yield of 15.9%, above the midpoint of the range for Financial Mortgage  $\mbox{REITs}$ 

HTS a Financial Mortgage REIT with a portfolio of agency guaranteed Residential MBS

HTS we rank 2 BUY

HTS market cap \$1.9 billion



Company:	Corporate Office Properties Trust
Price:	\$24
Recommendation:	SELL
Ranking:	4
Market Cap:	\$1,739
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/24/2011 OFC \$23

Corporate Office Properties Trust OFC news of pending Pentagon spending reductions to impact trading in OFC stock for the last months of 2011

OFC "super-committee" working on bipartisan negotiations to identify \$1.2 trillion in federal spending reductions

OFC "doomsday cuts" of up to \$500 billion, in addition to already announced Pentagon spending reductions of \$350 billion, may hit by Thanksgiving, 2011

OFC has highest exposure of any publicly traded REIT to defense and intelligence agencies already at more than 60% of total rental revenues, to increase to more than 70% as a result of pending strategic divestiture of suburban office properties

OFC to discuss results for 3Q 2011 in conference call with investors on Thursday, October 27, 2011 at 11:00 AM  $\,$ 

OFC announced reduction in guidance for 3Q 2011 due to valuation of publicly traded entity held for investment, with FFO for 3Q 2011 now expected to decrease in range of DOWN (12%)-(17%)

OFC stock price supported by current annual dividend yield of 7.2%

OFC an Office REIT with a portfolio of office properties concentrated in metropolitan DC area

OFC we rank 4 SELL

OFC market cap \$1.7 billion



Company:	Ventas
Price:	\$53
Recommendation:	BUY
Ranking:	2
Market Cap:	\$14,053
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/24/2011

VTR \$53

Ventas VTR news of Congressional opposition to Obama plan to cancel CLASS Act temporarily keeps alive a proposed insurance benefit that would help tenants of Health Care REITs

VTR Kathleen Sebelius, HHS Secretary, received letter from House and Senate Republicans asking why she had previously supported the bil

VTR affordability questioned in this proposed private insurance program providing significant daily benefits for seniors in need of long term care, whether delivered at home or in an institutional setting

VTR most Health Care REIT stocks showed little benefit from approval or demise of CLASS Ac

VTR diversified portfolio of health care properties concentrated in senior housing and assisted living properties, with hospitals and medical office properties also providing portfolio expansior

VTR to discuss results for 3Q 2011 in a conference call with investors on Friday, November 4, 2011 at 11:00 AM  $\,$ 

VTR reported better than expected results for 2Q 2011, with FFO UP +13%, and increased guidance for FFO for 2011 to indicate as much as 12% growth

VTR stock price supported by current annual dividend yield of 4.3%

VTR a Health Care REIT with a diverse portfolio of health care properties

VTR we rank 2 BUY

VTR market cap \$14.1 billion

VTR an S&P 500 Index REIT



Company:	Omega Healthcare Investors
Price:	\$18
Recommendation:	BUY
Ranking:	2
Market Cap:	\$1,787
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/24/2011 OHI \$18

Omega Healthcare Investors OHI among the Health Care REITs whose tenants might benefit most from restoration of CLASS Act

OHI discussion of CLASS Act continues as House and Senate Republicans question HHS previous support for the bill, after HHS support was officially withdrawn in recent speech by Kathleen Sebelius, HHS Secretary

OHI affordability questioned in this proposed private insurance program providing significant daily benefits for seniors in need of long term care, whether delivered at home or in an institutional setting

 $\ensuremath{\mathsf{OHI}}$  smaller Health Care REITs offer acquisition interest for investors, as Health Care service industry consolidates

OHI reported 27% FFO growth for 2Q 2011, and increased guidance for FFO for 2011 to indicate growth of as much as 12%

OHI stock price supported by current annual dividend yield of 9.1%

OHI a Health Care REIT with a portfolio concentrated in skilled nursing and assisted living properties

OHI we rank 2 BUY

OHI market cap \$1.8 billion



Company:	General Growth Properties	
Price:	\$14	
Recommendation:	HOLD	
Ranking:	3	
Market Cap:	\$14,150	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/24/2011 GGP \$14		
General Growth Properties GGP traded UP \$0.60 per share to close UP +4% day		
GGP stock traded DOWN (9%) year to date for 2011, outperforming Retail REITs, DOWN (10%)		
GGP asset divestitures enable debt repayment		
GGP expects to report continued mall tenant sales gains for 3Q 2011		
GGP reported tenant sales gains for 2Q 2011 in line with other Retail REITs, UP +8.4%		
GGP no guidance provided for FFO for 2011		
GGP a Retail REIT with a portfolio of regional malls		
GGP we rank 3 HOLD		
GGP market cap \$14.2 billion		



Company:	Washington Real Estate Investment Trust	
Price:	\$31	
Recommendation:	HOLD	
Ranking:	3	
Market Cap:	\$2,018	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	

10/24/2011 WRE \$31

Washington Real Estate Investment Trust WRE traded UP \$1.14 per share to close UP +4% day

WRE stock traded DOWN (1%) year to date for 2011, outperforming Office REITs, DOWN (12%)

WRE pending "supercommitee" negotiations to reduce federal spending from September to November 2011 may dampen tenant plans to expand in DC area

WRE previously discussed with investors impact of federal budget and debt negotiations indicating tenants delay lease decisions during such periods of uncertainty

WRE to discuss results for 3Q 2011 in a conference call with investors this week on Friday October 28, 2011 at 11:00 AM  $\,$ 

WRE reported FLAT FFO for 2Q 2011, while reaffirming guidance for FFO for 2011 in range of FLAT - UP +6%

WRE an Office REIT with a diverse portfolio of office, retail, medical, multifamily, and industrial properties concentrated in the metropolitan DC area

WRE we rank 3 HOLD

WRE market cap \$2.0 billion



Company:	Home Properties
Price:	\$57
Recommendation:	BUY
Ranking:	2
Market Cap:	\$2,912
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/24/2011 HME \$57 Home Properties HME t	raded UP \$1.26 per share to close UP +2% day
·	2% year to date for 2011, underperforming Residential REITs, UP +6%
	of upscale apartment property adds to portfolio returns
HME reported 14% FFO growth of as much as +1	growth for 2Q 2011 and increased guidance for FFO for 2011 to indicate $5\%$
HME stock price suppor	ted by current annual dividend yield of4.4%
HME a Residential REIT	with a diverse portfolio of apartment communities
HME we rank 2 BUY	
HME market cap \$2.9 bi	llion



Company:	Post Properties
Price:	\$39
Recommendation:	BUY
Ranking:	2
Market Cap:	\$1,984
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/24/2011 PPS \$39

Post Properties PPS traded UP \$1.19 per share to close UP +3% day

PPS stock closed UP +8% year to date for 2011, underperforming Residential REITs, UP +6%

PPS like all Residential REITs seeing increasing profitability on higher average monthly rental rates due to high occupancy and lower than normal turnover

PPS apartment shortage in key urban areas benefits Residential REITs

PPS to discuss results for 3Q 2011 in a conference call with investors on Tuesday, November 1, 2011 at 10:00  $\,$ 

PPS reported much better than expected results for2Q 2011, increased guidance for FFO for 2011 to indicate growth of as much as 13%, and increased quarterly dividend distribution by10% for 4Q 2011

PPS a Residential REIT with a diverse portfolio of apartment communities concentrated in southeastern states

PPS we rank 2 BUY

PPS market cap \$2.0 billion



Company:	Rayonier
Price:	\$41
Recommendation:	BUY
Ranking:	2
Market Cap:	\$5,219
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 RYN \$41	
RYN 3Q 2011 pro forma	ro forma EPS \$0.71 v \$0.45 UP +58% EPS excludes (\$16) million reversal of previous tax accrual ) v \$0.24 per share UP +108%
	2011 pro forma EPS \$2.07-\$2.15 v \$2.24 DOWN (4%)-(8%) 2011 pro forma EPS \$1.90-\$2.07 per share
	ations first 9 months 2011 \$326 million v \$473 million DOWN (31%) evious year supported by\$189 million alternative fuel mixture tax credit
RYN 3Q 2011 real estate RYN 3Q 2011 performant	urces operating income \$11 million UP +17% operating income \$28 million DOWN (9%) ce fibers operating income \$75 million UP +20% ucts operating loss (\$0.7) million
RYN Paul G Boynton, Pre	esident, to replace CEO Lee M Thomas effective January, 2012
RYN Thomas to continue chairman of the board	as chairman through May, 2012, when Boynton will also assume role of
RYN to discuss results for 3Q 2011 in a conference call with investors this afternoon at 2:00 PM	
RYN a Specialty REIT wi	th a portfolio of timberlands, specialty fiber and wood products operations
RYN we rank 2 BUY	
RYN market cap \$5.2 billi	ion



Company:	Simon Property Group
Price:	\$123
Recommendation:	BUY
Ranking:	2
Market Cap:	\$43,447
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFoi m&REIT

Additional Text: 10/25/2011 SPG \$123

Simon Property Group SPG increased quarterly dividend distribution by 13% to \$0.90 per share for 4Q 2011

SPG dividend distribution for 4Q 2011 also to include special dividend of \$0.20 per share

SPG new annual dividend \$3.60 per share

SPG new yield 2.93%

SPG total dividends for 2011  $3.50\ per$  share, including  $0.20\ per$  share special dividend to be paid during 4Q 2011

 $\ensuremath{\mathsf{SPG}}$  a Retail REIT with a portfolio of regional malls and brand name outlet centers in US Europe and Asia

SPG we rank 2 BUY

SPG market cap \$43.4 billion

SPG an S&P 500 Index REIT



Company:	Potlatch Corp.
Price:	\$34
Recommendation:	BUY
Ranking:	2
Market Cap:	\$1,363
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/25/2011 PCH \$34

Potlatch PCH stocks of home builders and related building products may rally on news of new HARP lending program

PCH new program announced by HUD and FHFA may provide new cash flow for homeowners previously unable to refinance their mortgages

PCH homeowners will now be able to refinance their high cost mortgages freeing capital for investment in their homes and other requirements

PCH Specialty REITs with portfolios of timberlands and sawlog mills will benefit from improvement in US homebuilding and other construction through stronger demand and higher prices for lumber

PCH stock price supported by current annual dividend yield of 6.1%

PCH a Specialty REIT with a portfolio of timberlands and sawlog mills

PCH we rank 2 BUY

PCH market cap \$1.4 billion



Company:	Simon Property Group
Price:	\$123
Recommendation:	BUY
Ranking:	2
Market Cap:	\$43,447
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 SPG \$123	
Simon Property Group	SPG 3Q 2011 FFO \$1.71 v \$1.43 (adjusted) UP +20%
	ce 2011 FFO \$6.80-\$6.85 v \$6.03 UP +13%-+14% e 2011 FFO \$6.65-\$6.73 per share
	operty NOI UP +3.8% occupancy 93.9% UP +0.1% rent per square foot\$38.87 UP +3.4%
SPG trailing 12 month	tenant sales per square foot \$517 UP +9.3%
	oncerned about Gap store closings as concept had exceeded its capacity
	tunity" to improve rents on Gap store closings n rate" of FFO to exceed 2011, for continued FFO growth trend of 12.5%
SPG a Retail REIT with and Asia	n a portfolio of regional malls and brand name outlet centers in US Europe
SPG we rank 2 BUY	
SPG market cap \$43.4	billion
SPG an S&P 500 Index	< REIT



Company:	Potlatch Corp.
Price:	\$34
Recommendation:	BUY
Ranking:	2
Market Cap:	\$1,363
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 PCH \$34	
Potlatch PCH 3Q 2011 EF	PS \$0.63 v \$0.45 UP +40%
PCH no guidance provide PCH reduced guidance 20	d for EPS for 2011 )11 harvest volume by (2%) to 4.1 million tons,
PCH 3Q 2011 cash flow fr	rom operations \$34 million v \$52 million DOWN (34%)
PCH 3Q 2011 resource se PCH 3Q 2011 resource se UP +7%	egment operating income \$26 million UP +5% from previous year egment harvest volume UP +5% from previous year egment sawlog volume UP +13% from previous year, with sawlog prices
	egment pulpwood volume UP+41%, with pulpwood prices UP+13%
PCH 3Q 2011 real estate	segment operating income \$10 million UP +1%
	ucts segment operating income \$3 million ucts segment lumber shipments UF +2% from previous year, with lumber
	al volume for cedar logs during October, 2011 strong for lumber exports to China vood prices for 4Q 2011
PCH stock price supported by current annual dividend yield of6.1%	
PCH a Specialty REIT wit	h a portfolio of timberlands and sawlog mills
PCH we rank 2 BUY	
PCH market cap \$1.4 billio	on



Company:	Plum Creek Timber
Price:	\$37
Recommendation:	BUY
Ranking:	2
Market Cap:	\$5,950
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 PCL \$37	
Plum Creek Timber PC	CL 3Q 2011 EPS \$0.34 v \$0.20 UP +55%
PCL previous guidance	2011 EPS \$1.18-\$1.23 v \$1.31 DOWN (6%)-(10%) 2011 EPS \$1.25-\$1.30 per share 2S assumes harvest volume 15.4 million tons FLAT
PCL new guidance 4Q	2011 EPS \$0.37-\$0.42 v \$0.45 (adjusted) DOWN (7%)-(18%)
PCL 3Q 2011 northern PCL 3Q 2011 northern	resource segment operating profit\$7 million UP +40% resource segment sawlog prices UP +7% resource segment pulpwood prices UP +8% resource segment harvest volume UP +1%
PCL 3Q 2011 southern PCL 3Q 2011 southern	n resource segment operating profit \$21 million DOWN (16%) n resource segment sawlog prices DOWN (15%) n resource segment pulpwood prices DOWN (17%) n resource segment harvest volume UP +8%
PCL 3Q 2011 real esta	te segment operating profit \$46 million UP +142%
PCL 3Q 2011 manufac	cturing segment operating profit \$3 million DOWN (57%) cturing segment MDF prices DOWN (4%), with volume DOWN (2%) cturing segment plywood prices DOWN (2%), with volume DOWN (6%)
continued market prese PCL seeing continued such as natural gas, co	growth in royalties from non-timber resources, including subsurface assets onstruction materials and industrial minerals, as well as service rights of way ecovery in sawlog prices and structural changes in North American timber
investment of \$23.4 mi	purchase 670,000 shares at average price of \$34.87 per share, for total llion epurchase authorization\$175 million
PCL stock price support repurchase shares	rted by current annual dividend yield of 4.6% and commitment to continue to
PCL a Specialty REIT	with a portfolio of timberlands and sawlog mills
PCL we rank 2 BUY	
PCL market cap \$6.0 b	villion
•	



Company:	Sun Communities
Price:	\$38
Recommendation:	BUY
Ranking:	2
Market Cap:	\$807
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 SUI \$38	
	3Q 2011 FFO \$0.75 (adjusted) v \$0.69 UP +27% udes \$121,000 (\$0.01 per share) in acquisition related costs
SUI made no change to	o guidance for2011 FFO in a range of \$3.10-\$3.16 v \$2.97 UP +4%-+6%
SUI 3Q 2011 same pro SUI 3Q 2011 portfolio o SUI 3Q 2011 average r	
SUI 3Q 2011 number o	f home sales 367 UP +7%
SUI added 199 revenue producing sites during 3Q 2011 SUI acquired 4,511 sites year to date for 2011	
SUI a Specialty REIT with a portfolio of manufactured home communities	
SUI we rank 2 BUY	
SUI market cap \$807 m	hillion



Company:	Equity Lifestyle Properties
Price:	\$65
Recommendation:	HOLD
Ranking:	3
Market Cap:	\$2,431
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 ELS \$65	
	ties ELS 3Q 2011 FFO \$1.08 (adjusted) v \$0.92 UP +17% justed) excludes transaction costs of (\$0.35) per share
ELS including share di	to guidance for FFO for 2011 of \$3.49 v \$3.47 UP +1% lution and transaction cost FFO for 2011 expected UP +1% for 2011 excluding transaction costs would show increase of UP+15%
ELS including share di ELS guidance for FFO	to guidance for FFO for2011 of \$3.49 v \$3.47 UP +1% lution and transaction cost FFO for 2011 expected UP +1%
ELS including share di ELS guidance for FFO ELS to recommend 17 ELS 3Q 2011 core san ELS 3Q 2011 core occ	to guidance for FFO for 2011 of \$3.49 v \$3.47 UP +1% lution and transaction cost FFO for 2011 expected UP +1% for 2011 excluding transaction costs would show increase of UP+15%
ELS including share di ELS guidance for FFO ELS to recommend 17 ELS 3Q 2011 core san ELS 3Q 2011 core occ ELS 3Q 2011 core ave	to guidance for FFO for 2011 of \$3.49 v \$3.47 UP +1% lution and transaction cost FFO for 2011 expected UP +1% for 2011 excluding transaction costs would show increase of UP+15% % increase in annual dividend to new annual rate of \$1.75 per share the property NOI UP +4.1% upancy 88.6% DOWN (1.6%) rage monthly base rent \$555 UP +2%
ELS including share di ELS guidance for FFO ELS to recommend 17 ELS 3Q 2011 core san ELS 3Q 2011 core occ ELS 3Q 2011 core occ ELS closed on \$157 m to 68 since July, 2011 ELS \$1.4 billion acquis	to guidance for FFO for 2011 of \$3.49 v \$3.47 UP +1% lution and transaction cost FFO for 2011 expected UP +1% for 2011 excluding transaction costs would show increase of UP+15% % increase in annual dividend to new annual rate of \$1.75 per share ne property NOI UP +4.1% upancy 88.6% DOWN (1.6%) rage monthly base rent \$555 UP +2% illion of properties from Hometown America, bringing total acquired properties
ELS including share di ELS guidance for FFO ELS to recommend 17 ELS 3Q 2011 core san ELS 3Q 2011 core occ ELS 3Q 2011 core occ ELS 3Q 2011 core ave ELS closed on \$157 m to 68 since July, 2011 ELS \$1.4 billion acquis completion of transact	to guidance for FFO for 2011 of \$3.49 v \$3.47 UP +1% lution and transaction cost FFO for 2011 expected UP +1% for 2011 excluding transaction costs would show increase of UP+15% % increase in annual dividend to new annual rate of \$1.75 per share ne property NOI UP +4.1% upancy 88.6% DOWN (1.6%) rage monthly base rent \$555 UP +2% illion of properties from Hometown America, bringing total acquired properties
ELS including share di ELS guidance for FFO ELS to recommend 17 ELS 3Q 2011 core san ELS 3Q 2011 core occ ELS 3Q 2011 core occ ELS closed on \$157 m to 68 since July, 2011 ELS \$1.4 billion acquis completion of transact	to guidance for FFO for 2011 of \$3.49 v \$3.47 UP +1% lution and transaction cost FFO for 2011 expected UP +1% for 2011 excluding transaction costs would show increase of UP+15% % increase in annual dividend to new annual rate of \$1.75 per share he property NOI UP +4.1% upancy 88.6% DOWN (1.6%) irage monthly base rent \$555 UP +2% illion of properties from Hometown America, bringing total acquired properties ition of properties from Hometown America to add 28% to total capacity on on



Company:	Cypress Sharpridge Investments
Price:	\$13
Recommendation:	HOLD
Ranking:	3
Market Cap:	\$1,041
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 CYS \$13	
CYS 3Q 2011 Core EPS CYS Core EPS excludes	estments CYS3Q 2011 GAAP EPS \$1.16 v \$1.20 DOWN (3%) \$\$0.42 v \$0.50 DOWN (16%) s realized gains and losses on investments and termination of swap unrealized depreciation on investments and swaps
CYS 3Q 2011 book valu CYS 3Q 2011 portfolio \$	e \$12.98 per share 9.4 billion agency guaranteed Residential MBS
	interest margin) 1.95% DOWN (0.28%) from June 2011 expenses 2.33% of average net assets UP +0.41% from June 2011
	everage 7.9X DOWN (0.2%) from June 2011 % UP +2.9% from June 2011
	s of internalization of management with acquisition of assets and hiring of s Sharpridge Advisors LLC
CYS stock price support Financial Mortgage REI	ted by current annual dividend yield of19.1%, at the top of the range for Ts
CYS a Financial Mortga	ge REIT with a portfolio of agency guaranteed Residential MBS
CYS we rank 3 HOLD	
CYS market cap \$1.0 bil	lion



Company:	FelCor Lodging Trust
Price:	\$3
Recommendation:	SELL
Ranking:	5
Market Cap:	\$333
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 FCH \$3	
FelCor Lodging Trust FC	H traded DOWN (\$0.21) per share to close DOWN (7%) day
FCH stock traded DOWN	(62%) year to date for 2011, underperforming Hotel REITs, DOWN (20%)
FCH investor concern over	er negative impact of slower economic growth during last6 months of 2011
FCH to discuss results for 2011 at 12:00 PM	r 3Q 2011 in a conference call with investors on Tuesday, November 1,
FCH reported FFO increa FFO for 2011	se of 20% for 2Q 2011, better than expected, while reducing guidance for
FCH a Hotel REIT	
FCH we rank 5 SELL	
FCH market cap \$333 mil	lion



Company:	CubeSmart
Price:	\$9
Recommendation:	BUY
Ranking:	2
Market Cap:	\$970
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFo m&REIT
Additional Text: 10/25/2011 CUBE \$9	
CubeSmart CUBE trac	ded DOWN (\$0.52) per share to close DOWN (5%) day
CUBE stock traded DC	DWN (3%) year to date for 2011, underperforming Specialty REITs, UP +4%
CUBE offering of 20 m	illion shares priced at a discount this morning
CUBE completed acqu	uisition of \$560 million acquisition of Storage Deluxe properties in NY area
CUBE average occupa \$26.07	ancy for acquired facilities 84.0%, with average annual rents per square foot
CUBE previously know	vn as U-Store-It Trust [Ticker: YSI], now trading under new ticker symbol

[Ticker: CUBE] on NYSE CUBE reported 36% FFO growth for 2Q 2011 and increased guidance for FFO for 2011 to indicate growth of as much as 24%

CUBE a Specialty REIT with a portfolio of self-storage properties

CUBE we rank 2 BUY

CUBE market cap \$1.0 billion



Company:	SL Green Realty Corp.
Price:	\$66
Recommendation:	SELL
Ranking:	4
Market Cap:	\$5,653
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 SLG \$66	
SL Green Realty SLG trac	ded DOWN (\$2.07) per share to close DOWN (3%) day
SLG stock traded DOWN	(3%) year to date for 2011, outperforming Office REITs, DOWN (12%)
SLG investor concern ove industry tenants	er negative impact of bank layoffs on demand for office space from financial
SLG to discuss results for 2011 at 2:00 PM	3Q 2011 in a conference call with investors on Thursday, October 27,
SLG most recent guidanc	e for FFO for 2011 indicates FFO decline of as much as (5%)
SLG an Office REIT with a	a portfolio of office properties concentrated in NYC
SLG we rank 4 SELL	
SLG market cap \$5.7 billio	nc



Company:	Simon Property Group
Price:	\$121
Recommendation:	BUY
Ranking:	2
Market Cap:	\$42,824
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/25/2011 SPG \$121

Simon Property Group SPG traded DOWN (\$1.76) per share to close DOWN (1%) day

SPG stock traded UP +22% year to date for 2011, outperforming Retail REITs, DOWN (10%)

SPG earlier today reported better than expected FFO growth UP +20% for 3Q 2011

SPG also increased guidance for FFO for 2011 to indicate growth of as much as UP+14%

SPG dividend increase, including special distribution for 4Q 2011, reflects management commitment to restore dividend growth

 $\ensuremath{\mathsf{SPG}}$  a Retail REIT with a portfolio of regional malls and brand name outlet centers in US Europe and Asia

SPG we rank 2 BUY

SPG market cap \$42.8 billion

SPG an S&P 500 Index REIT



Company:	CubeSmart
Price:	\$9
Recommendation:	ae BUY
Ranking:	2
Market Cap:	\$970
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/25/2011 CUBE \$9	
CubeSmart CUBE price	ed offering of 20 million shares at \$9.20 per share
CUBE offering priced a	t a discount of (6%) from last night's closing price
CUBE offering size incr	reased from previous 17 million shares
CUBE proceeds of \$18 acquisition of Storage [	4 million to be applied to repay debt incurred for recent\$560 million Deluxe properties
CUBE joint bookrunning managers Wells Fargo and BofA Merrill Lynch	
CUBE October 2011 offering to increase total shares outstanding by 19%	
CUBE a Specialty REIT	with a portfolio of self-storage properties
CUBE we rank 2 BUY	



Company:	Tanger Factory Outlet Centers
Price:	\$28
Recommendation:	BUY
Ranking:	2
Market Cap:	\$2,586
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/26/2011 SKT \$28	
Tanger Factory Outlet	Centers SKT 3Q 2011 \$0.39 v \$0.34 UP +15%
	e 2011 FFO \$1.41-\$1.44 v \$1.33 (adjusted) UP +6%-+8% 2011 FFO \$1.38-\$1.42 per share
SKT new guidance 4Q	2011 \$0.50-\$0.53 v \$0.35 (adjusted) UP +43%-+51%
SKT 3Q 2011 same pro SKT 3Q 2011 portfolio o	perty NOI UP +5.0% occupancy 98.3% UP +0.2%
SKT rents on new and	renewed leases UP+24.6%
SKT trailing 12 month te	enant sales \$362 per square foot UP +3.5%
SKT focused on expans	sion of brand name outlet center portfolio in US and Canada
SKT a Retail REIT with	a portfolio of brand name outlet centers
SKT we rank 2 BUY	
SKT market cap \$2.6 bi	llion



Company:	Hatteras Financial
Price:	\$26
Recommendation:	BUY
Ranking:	2
Market Cap:	\$1,937
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/26/2011 HTS \$26	
Hatteras Financial HTS	3Q 2011 EPS \$1.04 v \$1.11 DOWN (6%)
HTS 3Q 2011 portfolio	\$17.6 billion agency guaranteed Residential MBS
HTS 3Q 2011 book valu HTS 3Q 2011 net ROE	ue \$26.32 per share, DOWN (\$0.40) from June 2011 15.5%
HTS 3Q 2011 NIM (net	interest margin) 1.64% DOWN (0.33%) from 2Q 2011
HTS 3Q 2011 portfolio	weighted average coupon3.56% average amortized purchase price\$102.39 weighted average market price\$104.59
HTS portfolio leverage HTS 3Q 2011 average	7.9X at September, 2011, up 0.5X from June, 2011 portfolio leverage 7.3X
HTS CPR (constant pre	epayment rate) 21.7% UP +6.8% from 2Q 2011
HTS a Financial Mortga	age REIT with a portfolio of agency guaranteed Residential MBS
HTS we rank 2 BUY	
HTS market cap \$1.9 b	illion



Company:	American Campus Communities
Price:	\$39
Recommendation:	HOLD
Ranking:	3
Market Cap:	\$2,715
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/26/2011 ACC \$39	
	mmunities ACC 3Q 2011 FFOM \$0.34 v \$0.34 FLAT FFO to add performance of jointly owned on campus residences
ACC made no change	to previous guidance 2011 FFOM \$1.71-\$1.78 v \$1.58 UP +8%-+13%
ACC 3Q 2011 same p ACC 3Q 2011 same p ACC 3Q 2011 same p	roperty occupancy 98.5% UP +0.2%
	roperty rents +3.0%
	roperty rents +3.0% n from sale of 1.3 million shares in at-the-market equity progam during 3Q
2012	
2012 ACC average price for ACC completed constr ACC completing 11 ne	n from sale of 1.3 million shares in at-the-market equity progam during 3Q
2012 ACC average price for ACC completed constr ACC completing 11 ne ACC long term develo	n from sale of 1.3 million shares in at-the-market equity progam during 3Q equity raised \$37.78 per share ruction of 4 projects for investment of \$110 million during August, 2011 ew developments under construction for total investment of \$385 million
2012 ACC average price for ACC completed constr ACC completing 11 ne ACC long term develo	n from sale of 1.3 million shares in at-the-market equity progam during 3Q equity raised \$37.78 per share ruction of 4 projects for investment of \$110 million during August, 2011 ew developments under construction for total investment of \$385 million pment pipeline includes 5 projects for total investment of \$173 million with a portfolio of student housing communities



Company:	Prologis Inc
Price:	\$27
Recommendation:	BUY
Ranking:	2
Market Cap:	\$12,682
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/26/2011 PLD \$27	
Prologis Inc PLD 3Q 20	11 Core FFO \$0.44 per share
PLD increased guidance PLD previous guidance	e 3Q 2011 Core FFO \$0.83-\$0.85 per share \$0.78-\$0.82 per share
PLD new guidance 4Q	2011 \$0.39-\$0.41 per share
	perty NOI DOWN (0.7%) occupancy 91.0% UP +0.3% from 2Q 2011
PLD 3Q 2011 leasing to	rents on new and renewed leases DOWN(8.6%) otal 33.4 million square feet, including 20.1 million square feet of renewals rate on renewals 76.3%
	received \$1.8 billion in funds for private equity development programs in operations, with 2 new funds offered
PLD total development	portfolio 12.7 million square feet for total investment of \$1.4 billion
	ments that newest and best facilities already operating at full capacity demand for build-to-suit properties from largest tenants
PLD management com unless economic growth	ments on occupancy indicate rental rates should soon show improvement in deteriorates
	ing to achieve \$90 million in cost synergies on completion of merger of AMB _ogis Trust PLD, effective July, 2011
PLD the largest publicly	r traded Industrial REIT, following July 2011 merger
PLD an Industrial REIT	with a portfolio of distribution facilities in US, Europe and Asia
PLD we rank 2 BUY	
PLD market cap \$12.7 I	billion
PLD an S&P 500 Index	REIT



Company:	Alexandria Real Estate Equities
Price:	\$69
Recommendation:	BUY
Ranking:	2
Market Cap:	\$4,025
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/26/2011 ARE \$69	
Alexandria Real Estate	Equities ARE 3Q 2011 \$1.11 v \$1.11 FLAT
	xe 2011 FFO \$4.38 v \$4.40 FLAT e 2011 FFO \$4.37-\$4.42 per share
ARE new guidance 201	I2 FFO \$4.50-\$4.54 v \$4.38 UP +3%-+4%
properties	operty NOI UP +4.8% occupancy 94.6% for operating portfolio, 89.3% including redevelopment new and renewed leases DOWN(3.0%)
ARE to discuss results	for 3Q 2011 in a conference call with investors this afternoon at 3:00 PM
ARE a Health Care RE pharmaceutical tenants	IT with a portfolio of office and laboratory properties net leased to biotech and s
ARE we rank 2 BUY	
ARE market cap \$4.0 b	villion



Company:	Ramco-Gershenson Properties
Price:	\$9
Recommendation:	HOLD
Ranking:	3
Market Cap:	\$347
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/26/2011 RPT \$9	
Ramco-Gershenson P	roperties RPT 3Q 2011 \$0.28 v \$0.27 UP +4%
	d of guidance range2011 FFO \$0.95-\$.98 v \$1.05 DOWN (7%)-(10%) e 2011 FFO \$0.92-\$0.98 per share
	operty NOI UP +1.4% from previous year occupancy 92.8% UP +0.7% from June 2011
RPT a Retail REIT with	n a portfolio of big box retailers and grocery anchored shopping centers
RPT we rank 3 HOLD	
RPT market cap \$347	million


Company:	Boston Properties
Price:	\$93
Recommendation:	SELL
Ranking:	4
Market Cap:	\$13,781
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/26/2011 BXP \$93	
Boston Properties BXP	3Q 2011 FFO \$1.28 v \$1.07 UP +20%
	of guidance range2011 FFO \$4.82-\$4.84 v \$4.43 UP +9% 2011 FFO \$4.78-\$4.83 per share
	2011 FFO \$1.18-\$1.20 v \$1.14 UP +4%-+5% 2011 assumes occupancy of 90.5%, DOWN (1.0%) from September, 2011
BXP new guidance 2012	2 FFO \$4.58-\$4.78 v \$4.82-\$4.84 DOWN (1%)-(5%) 2 FFO assumes same property NOI DOWN (1.0%)-(2.0%) 2 FFO assumes occupancy will gradually increase to91%-92%
	perty NOI UP +7.1% iccupancy 91.3% DOWN (1.9%) year to date for 2011 average net rents on new and renewal leases DOWN(16%)
	nents on market activity indicates NY lease transaction volume DOWN
	ng delays in lease decisions in DC due to current federal debt negotiations noisco at much lower rents, seeing more than (35%) decline in average rents
BXP year to date \$215 r divestiture (Two Grand (	nillion acquisition (Bay Colony Corporate Center) and \$216 million Central Tower)
BXP raised \$45 million f	rom sale of 431,000 shares in at-the-market equity program
BXP an Office REIT with Francisco	n a portfolio of upscale office properties in NY, Boston, DC and San
BXP we rank 4 SELL	
BXP market cap \$13.8 b	illion
BXP an S&P 500 Index	REIT



Company:	Boston Properties
Price:	\$94
Recommendation:	SELL
Ranking:	4
Market Cap:	\$13,947
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/26/2011 BXP \$94

Boston Properties BXP traded UP \$1.12 per share to close UP +1% day

BXP stock traded UP +9% year to date for 2011, outperforming Office REITs, DOWN (12%)

BXP reported 20% FFO growth for 3Q 2011, while firmly guiding for lower FFO over the next 6-9 months

BXP provided lower guidance for FFO for 2012, indicating potential for decline of as much as (5%)

BXP management comments in discussing results for 3Q 2011 in conference call with investors today indicated significant leasing slowdown in NY and DC  $\,$ 

BXP investors concerned over continuing rent rolldowns for Office REITs

 $\mathsf{BXP}$  an Office REIT with a portfolio of upscale office properties in NY, Boston, DC and San Francisco

BXP we rank 4 SELL

BXP market cap \$13.9 billion

BXP an S&P 500 Index REIT



Tanger Factory Outlet Centers
\$27
BUY
2
\$2,529
http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
nters SKT traded DOWN (\$0.41) per share to close DOWN (1%) day
b year to date for 2011, outperforming Retail REITs, DOWN (10%)
expected results for 3Q 2011, with FFO UP +15%
nce for FFO for 2011 to indicate growth of as much as UP+8%
n of brand name outlet center portfolio in US and Canada

SKT we rank 2 BUY

SKT market cap \$2.5 billion



Company:	Redwood Trust
Price:	\$11
Recommendation:	HOLD
Ranking:	3
Market Cap:	\$903
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/26/2011 RWT \$11	
Redwood Trust RWT tra	ded UP \$0.31 per share to close UP +3% day
RWT stock traded DOW DOWN (14%)	N (24%) year to date for 2011, underperforming Financial Mortgage REITs,
	ment reported new single family home sales increased UP+5.7% to ual rate of 313,000 during September, 2011
increasing interest in no	nance rules for HARP may help to stimulate housing sector, while also n-agency guaranteed loans and securitizations by mortgage market ivest portfolio prepayments
RWT seeking to place s	ecuritization of \$375 million non-agency guaranteed Residential MBS
RWT one of the largest Sequoia subsidiary	issuers of securitizations of non-agency guaranteed Residential MBS from
RWT stock price suppor Financial Mortgage REI	ted by current annual dividend yield of 8.8%, at the low end of the range for $\Gamma_{\rm S}$
RWT a Financial Mortga guaranteed Residential	ge REIT with a portfolio of jumbo residential loans and non-agency MBS
RWT we rank 3 HOLD	
RWT market cap \$903 r	nillion



Company:	CommonWealth REIT
Price:	\$19
Recommendation:	BUY
Ranking:	2
Market Cap:	\$1,507
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/26/2011 CWH \$19	
CommonWealth REIT	CWH traded UP \$0.19 per share to close UP +1% day
CWH stock traded DOV (12%)	NN (26%) year to date for 2011, underperforming Office REITs, DOWN
CWH investor concern	over continuing rent rolldowns for Office REITs
CWH stock price suppo Office REITs	orted by current annual dividend yield of 10.5%, at the top end of the range for
CWH an Office REIT w	ith a diverse portfolio of office and commercial properties
CWH we rank 2 BUY	
CWH market cap \$1.5	billion



Company:	Brandywine Realty Trust
Price:	\$9
Recommendation:	HOLD
Ranking:	3
Market Cap:	\$1,271
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/27/2011 BDN \$9	
Brandywine Realty Tru	st BDN3Q 2011 FFO \$0.41 v \$0.32 UP +28%
	ce 2011 FFO \$1.36-\$1.39 v \$1.34 UP +1%-+4% e 2011 FFO \$1.32-\$1.36 per share
BDN new guidance 207	I2 FFO \$1.35-\$1.41 v \$1.36-\$1.39 DOWN (1%)-UP +1%
	operty NOI DOWN (1.8%) on cash basis operty occupancy85.7% UP +0.8%
	renewed leases DOWN (0.8%) new leases DOWN (0.5%)
BDN stock price suppo	rted by current annual dividend yield of6.9%
BDN an Office REIT wi	th a portfolio of office properties in mid-Atlantic states
BDN we rank 3 HOLD	
BDN market cap \$1.3 b	illion



Company:	Mack-Cali Realty
Price:	\$27
Recommendation:	HOLD
Ranking:	3
Market Cap:	\$2,728
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/27/2011 CLI \$27	
Mack-Cali Realty CLI 3Q	2011 FFO \$0.73 v \$0.69 UP +6%
	guidance range2011 FFO \$2.77-\$2.81 v \$2.81 DOWN (1%) 11 FFO \$2.61-\$2.81 per share
CLI new guidance 4Q 201	1 FFO \$\$0.65-\$0.69 v \$0.69 FLAT - DOWN (6%)
	FO \$2.50-\$2.70 v \$2.77-\$2.81 DOWN (4%)-(10%) to decline (1.0%) during 2012
	rty NOI UP +3.7% upancy 88.2% UP +0.1% from June 2011 n on new and renewed leases DOWN(3.4%)
CLI an Office REIT with a	portfolio office properties concentrated in NY and NJ
CLI we rank 3 HOLD	
CLI market cap \$2.7 billio	n



Company:	Equity Residential
Price:	\$57
Recommendation:	BUY
Ranking:	2
Market Cap:	\$17,753
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/27/2011 EQR \$57	
Equity Residential EQR 30	2 2011 normalized FFO \$0.63 v \$0.55 UP +15%
+6%-+7% EQR previous guidance 20 EQR guidance 2011 norma	v end of guidance range2011 normalized FFO \$2.41-\$2.45 v \$2.28 UP 011 normalized FFO \$2.40-\$2.45 per share alized FFO assumes same property NOI UP +7.7% alized FFO assumes occupancy 95.2%
	erty NOI UP +9.0% erty occupancy 95.4% UP +0.5% erty average monthly rent\$1,524 UP +4.9%
EQR a Residential REIT w	vith a diverse portfolio of apartment communities
EQR we rank 2 BUY	
EQR market cap \$17.8 bill	ion
EQR an S&P 500 Index RI	EIT



Company:	SL Green Realty Corp.
Price:	\$68
Recommendation:	SELL
Ranking:	4
Market Cap:	\$5,808
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/27/2011 SLG \$68	
SLG 3Q 2011 FFO (ad	3Q 2011 FFO \$1.01 (adjusted) v \$1.05 (adjusted) DOWN (4%) justed) excludes transaction costs of (\$0.01) per share justed) excludes transaction costs of (\$0.04) per share and non-recurring gain
SLG made no change	to previous guidance for2011 FFO \$4.75-\$4.80 v \$5.00 DOWN (4%)-(5%)
SLG 3Q 2011 Manhatta Church St)	an segment same property GAAP NOI UP+4.6% an segment same property occupancy95.1% UP +0.7% (excluding 100 n segment same property occupancy85.9%
	an rents UP +6.7% on new and renewed leases n rents UP +2.1% on new and renewed leases
	million shares through at-the-market program to raise \$99 million 011 raised \$525 million from at-the-market equity program
SLG to discuss results	for 3Q 2011 in a conference call with investors this afternoon at 2:00 PM
SLG an Office REIT wi	th a portfolio of office properties concentrated in NYC
SLG we rank 4 SELL	
SLG market cap \$5.8 b	villion



Company:	Equity Residential
Price:	\$57
Recommendation:	BUY
Ranking:	2
Market Cap:	\$17,753
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/27/2011 EQR \$57	

Equity Residential EQR announced plans to seek a special dividend for January 2012

EQR target dividend distribution for 2011 \$1.57-\$1.59 per share, up +8% from previous year

EQR today's yield on target dividend distribution for 2011 now 2.8%

EQR year to date 2011 dividend distributions \$1.0125, at rate of \$0.3375 per quarter

EQR planning to seek board approval to distribute total dividend of \$0.56-\$0.58 per share for January, 2012, including normal quarterly distribution and special dividend of \$0.22-\$0.24 per share

EQR may also increase normal quarterly dividend distribution as of1Q 2012

EQR a Residential REIT with a diverse portfolio of apartment communities

EQR we rank 2 BUY

EQR market cap \$17.8 billion

EQR an S&P 500 Index REIT



Company:	Corporate Office Properties Trust
Price:	\$24
Recommendation:	SELL
Ranking:	4
Market Cap:	\$1,740
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/27/2011 OFC \$24	
	es Trust OFC 3Q 2011 FFO \$0.52 v \$0.58 DOWN (10%) ecent guidance reduction by\$0.01 per share
OFC made no change to	previous guidance2011 FFO \$2.20-\$2.40 v \$2.30 FLAT
"super committee" in pene	minary guidance for 2012 given uncertainty relating to slow progress of ding federal debt renegotiations with federal agencies delayed by current budget uncertainty
OFC 3Q 2011 same prop OFC 3Q 2011 portfolio lea	erty NOI FLAT on cash basis ased occupancy 89.8%
OFC 3Q 2011 rents on ne	ew and renewed leases DOWN (2.1%) on cash basis
OFC divestitures of non-s property divestitures close	ress totals 1.2 million square feet for total investment of \$279 million trategic suburban office properties proceeding slowly, with \$22 million ed and \$42 million pending, now under contract million dispositions during 2011
OFC sensitive to federal of defense and intelligence a	debt negotiations, due to highest exposure of any publicly traded REIT to agencies, already at more than 60% of total rental revenues
OFC stock price supporte	d by current annual dividend yield of6.9%
OFC an Office REIT with	a portfolio of office properties concentrated in metropolitan DC area
OFC we rank 4 SELL	
OFC market cap \$1.7 billi	on



Company:	LaSalle Hotel Properties
Price:	\$23
Recommendation:	SELL
Ranking:	4
Market Cap:	\$1,897
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/27/2011 LHO \$23	
	es LHO 3Q 2011 3Q 2011 FFO \$0.50 (adjusted) v \$0.46 (adjusted) UP +9% 9 EBITDA \$63 million UP +26%
(adjusted) UP +8%-+1	d of guidance range2011 FFO (adjusted) \$1.52-\$1.57 (adjusted) v \$1.41
LHO guidance 2011 FF +6.2%-+6.6%	F70 e 2011 FFO (adjusted) \$1.47-\$1.57 per share FO (adjusted) assumes RevPAR (revenue per available room) UP FO (adjusted) assumes adjusted EBITDA \$200-\$204 million
LHO guidance 2011 FF +6.2%-+6.6% LHO guidance 2011 FF	e 2011 FFO (adjusted) \$1.47-\$1.57 per share FO (adjusted) assumes RevPAR (revenue per available room) UP
LHO guidance 2011 FF +6.2%-+6.6% LHO guidance 2011 FF LHO new guidance 4Q LHO 3Q 2011 RevPAR LHO 3Q 2011 ADR (av	e 2011 FFO (adjusted) \$1.47-\$1.57 per share FO (adjusted) assumes RevPAR (revenue per available room) UP FO (adjusted) assumes adjusted EBITDA \$200-\$204 million
LHO guidance 2011 FF +6.2%-+6.6% LHO guidance 2011 FF LHO new guidance 4Q LHO 3Q 2011 RevPAR LHO 3Q 2011 ADR (av LHO 3Q 2011 hotel EB LHO results for 3Q 201	e 2011 FFO (adjusted) \$1.47-\$1.57 per share FO (adjusted) assumes RevPAR (revenue per available room) UP FO (adjusted) assumes adjusted EBITDA \$200-\$204 million 2011 FFO (adjusted) \$0.31-\$0.36 v \$0.37 (adjusted) DOWN (3%)-(16%) R (revenue per available room) \$166 UP +6.4% verage daily rate) \$198 UP +5.0%
LHO guidance 2011 FF +6.2%-+6.6% LHO guidance 2011 FF LHO new guidance 4Q LHO 3Q 2011 RevPAR LHO 3Q 2011 ADR (av LHO 3Q 2011 hotel EB LHO results for 3Q 201 LHO Hurricane Irene ir	e 2011 FFO (adjusted) \$1.47-\$1.57 per share FO (adjusted) assumes RevPAR (revenue per available room) UP FO (adjusted) assumes adjusted EBITDA \$200-\$204 million 2 2011 FFO (adjusted) \$0.31-\$0.36 v \$0.37 (adjusted) DOWN (3%)-(16%) R (revenue per available room) \$166 UP +6.4% //rerage daily rate) \$198 UP +5.0% BITDA margin 33.6% UP +2.1%
LHO guidance 2011 FF +6.2%-+6.6% LHO guidance 2011 FF LHO new guidance 4Q LHO 3Q 2011 RevPAR LHO 3Q 2011 ADR (av LHO 3Q 2011 hotel EB LHO results for 3Q 201 LHO Hurricane Irene ir LHO a Hotel REIT con	e 2011 FFO (adjusted) \$1.47-\$1.57 per share FO (adjusted) assumes RevPAR (revenue per available room) UP FO (adjusted) assumes adjusted EBITDA \$200-\$204 million 2 2011 FFO (adjusted) \$0.31-\$0.36 v \$0.37 (adjusted) DOWN (3%)-(16%) R (revenue per available room) \$166 UP +6.4% verage daily rate) \$198 UP +5.0% BITDA margin 33.6% UP +2.1% 11 impacted by estimated revenue loss of (\$800,000) due to Hurricane Irene mpacted more than 50% of total LHO hotels



Company:	Pennsylvania REIT
Price:	\$9
Recommendation:	BUY
Ranking:	2
Market Cap:	\$513
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/27/2011 PEI \$9	
	3Q 2011 FFO \$0.51 (adjusted) v \$0.41 (adjusted) UP +24% sted) excludes impairments and other charges of (\$0.91) per share
PEI increased guidance 2011 FFO \$1.75-\$1.79 (adjusted) v \$1.93 (adjusted) PEI previous guidance 2011 FFO \$1.59-\$1.65 per share	
	DI excluding lease termination income \$68.6 million UP +4.3% cupancy 91.9% UP +0.4%
PEI trailing 12 month ann	nualized tenant sales per square foot\$362 UP +4%
PEI a Retail REIT with a	portfolio of regional malls in mid-Atlantic states
PEI we rank 2 BUY	
PEI market cap \$513 mil	lion



Company:	First Industrial	
Price:	\$10	
Recommendation:	SELL	
Ranking:	4	
Market Cap:	\$760	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/27/2011 FR \$10		
	FO \$0.22 (adjusted) v \$0.27 (adjusted) DOWN (19%) ed) excludes impairment and other charges of (\$0.03) per share	
FR narrowed range of guidance for 2011 FFO \$0.85-\$0.91 (adjusted) v \$1.24 (adjusted) DOWN (27%)-(31%) FR previous guidance 2011 FFO \$0.83-\$0.93 per share FR guidance 2011 FFO (adjusted) assumes same property NOI DOWN (0.5%)-UP +1.0% FR guidance 2011 FFO (adjusted) assumes occupancy 85.5%-86.5%		
FR 3Q 2011 same property NOI excluding lease termination fees UP+2.7% on cash basis FR 3Q 2011 portfolio occupancy 86.6% UP +3.0%		
FR 3Q 2011 rents on new and renewed leases DOWN (10.8%) FR 3Q 2011 tenant retention on renewed leases70.1%		
FR management has no plan to restore dividend distributions at this time		
FR an Industrial REIT	FR an Industrial REIT	
FR we rank 4 SELL		
FR market cap \$760 million		



Company:	Pennsylvania REIT	
Price:	\$10	
Recommendation:	BUY	
Ranking:	2	
Market Cap:	\$590	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/27/2011 PEI \$10		
Pennsylvania REIT PEI ti	raded UP \$1.32 per share to close UP +15% day	
PEI stock traded DOWN (30%) year to date for 2011, underperforming Retail REITs, DOWN (10%)		
PEI reported better than expected results for 3Q 2011, with FFO UP +24%		
PEI also increased guidance for FFO for 2011 to indicate decline of as much as (9%)		
PEI saw best growth for 3Q 2011 from upscale regional malls, with 33 of total 38 retail properties showing same store sales growth		
PEI a Retail REIT with a portfolio of regional malls in mid-Atlantic states		
PEI we rank 2 BUY		
PEI market cap \$590 million		



Company:	Potlatch Corp.
Price:	\$34
Recommendation:	BUY
Ranking:	2
Market Cap:	\$1,381
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/27/2011 PCH \$34	
Potlatch PCH stock trac	ded UP \$2.45 per share to close UP +8% day
PCH stock traded UP +	-5% year to date for 2011, outperforming Specialty REITs, UP +4%
	an expected new home sales for September 2011 a positive signal for ive to construction markets
	rtment reported that US new homes sales increased UP +5.7% for easonally adjusted annual pace of 313,000
	with portfolios of timberlands and sawlog mills will benefit from improvement in other construction through stronger demand and higher prices for lumber
PCH stock price suppo	rted by current annual dividend yield of6.0%
PCH a Specialty REIT with a portfolio of timberlands and sawlog mills	
PCH we rank 2 BUY	
PCH market cap \$1.4 b	billion



Company:	Essex Property Trust
Price:	\$146
Recommendation:	BUY
Ranking:	2
Market Cap:	\$5,038
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/27/2011 ESS \$146

Essex Property Trust ESS stock traded UP\$5.55 per share to close UP +4% day

ESS stock traded UP +28% year to date for 2011, outperforming Residential REITs, UP +6%

ESS news of slightly lower unemployment claims with stronger than expected GDP growth foßQ 2011 are positive signals for Residential REITs

ESS Labor Department reported unemployment claims decreased2,000 for week ended October 22, 2011, with 4 week moving average slightly up to 405,500

ESS Commerce Department reported inflation adjusted GDP growth of UP+2.5% for 3Q 2011, indicating rebound in growth from UP+1.3% for 2Q 2011

ESS Residential REITs seeing emerging apartment shortage driving higher average rental rate with improved profitability

ESS to discuss results for 3Q 2011 in a conference all with investors next week on Wednesday, November 3 at 1:00 PM

ESS reported 15% FFO growth for 2Q 2011 and increased guidance for FFO for 2011 to indicate as much as 14% growth

ESS a Residential REIT with a diverse portfolio of apartment communities in west coast states

ESS we rank 2 BUY

ESS market cap \$5.0 billion



Company:	Kimco Realty
Price:	\$18
Recommendation:	BUY
Ranking:	1
Market Cap:	\$7,202
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFo m&REIT
Additional Text: 10/27/2011 KIM \$18	

KIM stock traded DOWN (2%) year to date for 2011, underperforming Retail REITs, DOWN (10%)

KIM news of better than expected GDP growth a positive signal for Retail REITs

KIM Commerce Department reported inflation adjusted GDP growth of UP+2.5% for 3Q 2011, indicating rebound in growth from UP+1.3% for 2Q 2011

KIM to discuss results for 3Q 2011 in a conference call with investors next week on Thursday, November 3, 2011 at 10:00 AM  $\,$ 

KIM reported 5% FFO growth for 2Q 2011 and reaffirmed guidance for FFO for 2011 indicating potential for growth of as much as 6%

KIM stock price supported by current annual dividend yield of 4.1%

KIM a Retail REIT with a diverse portfolio of retail concepts, including neighborhood and community shopping centers and big box retail, as well as grocery anchored shopping centers

KIM we rank 1 BUY

KIM market cap \$7.2 billion

KIM an S&P 500 Index REIT



Company:	First Potomac Realty Trust	
Price:	\$14	
Recommendation:	HOLD	
Ranking:	3	
Market Cap:	\$749	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/28/2011 FPO \$14		
First Potomac Realty T	rust FPO 3Q 2011 Core FFO \$0.27 (adjusted) v \$0.31 DOWN (13%)	
FPO previous guidance FPO guidance 2011 Co	ce 2011 Core FFO \$1.06-\$1.07 v \$1.21 DOWN (12%) e 2011 Core FFO \$1.04-\$1.08 per share ore FFO assumes same property occupancy83.5%-84.0% ore FFO assumes same property NOI DOWN (1.0%)-+1.0%	
FPO new guidance 4Q	2011 Core FFO \$0.26-\$0.27 (adjusted) v \$0.29 (adjusted)	
	operty NOI UP +0.1% operty NOI UP +4.2% for MD, DOWN (11.0%) for southern VA, "slightly and UP more than +30% for a single DC property	
	occupancy 84.7% new and renewed leases DOWN(15.1%) on a cash basis etention on renewed leases88%	
	nments that federal debt negotiations are causing delayed leasing decisions of renewals and few decisions to expand	
FPO continuing focus on diversifying existing portfolio of industrial and commercial properties to include upscale office properties		
FPO stock price supported by current annual dividend yield of5.5%		
FPO an Industrial REIT with a portfolio of industrial, commercial and office properties concentrated in metropolitan DC area		
FPO we rank 3 HOLD	FPO we rank 3 HOLD	
FPO market cap \$749	million	



Company:	DDR Corp
Price:	\$13
Recommendation:	BUY
Ranking:	2
Market Cap:	\$3,410
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT
Additional Text: 10/28/2011 DDR \$13	
	11 FFO \$0.24 (adjusted) v \$0.25 (adjusted) DOWN (4%) justed) excludes (\$59) million impairments and other charges
DDR narrowed range o (4%)-(9%)	f guidance for 2011 FFO \$0.95-\$1.00 (adjusted) v \$1.04 (adjusted) DOWN
DDR new guidance 4Q	2011 FFO \$0.24-\$0.29 (adjusted) v \$0.27 (adjusted) DOWN (11%)-UP +7%
	operty NOI UP +3.7% occupancy 93.4% UP +1.2% portfolio annualized rents per square foot\$13.76 UP +4.1%
DDR 3Q 2011 average	rents on new and renewed leases UP+7.3% rents on new leases UP+15.8% rents on renewed leases UP+5.7%
positively received by in DDR seeking to refocus	mented name change from Developers Diversified Realty to DDR Corp nvestors s portfolio on big box retailers and fewer smaller tenants in diversified ring greater portion of net leased properties
DDR a Retail REIT with	a portfolio of retail properties in US, Puerto Rico and Brazil
DDR we rank 2 BUY	
DDR market cap \$3.4 b	



Company:	Highwoods Properties	
Price:	\$32	
Recommendation:	HOLD	
Ranking:	3	
Market Cap:	\$2,403	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/28/2011 HIW \$32		
HIW 3Q 2011 FFO (ad	HIW 3Q 2011 FFO \$0.65 (adjusted) v \$0.58 (adjusted) justed) excludes net charges for impairments, preferred stock redemption losses and other items	
HIW previous guidance HIW guidance 2011 FF	ze 2011 FFO \$2.56-\$2.58 (adjusted) v \$2.46 (adjusted) UP +4%-+5% e 2011 FFO \$2.52-\$2.60 per share FO (adjusted) assumes same property NOI DOWN (0.5%)-+0.5% FO (adjusted) year end occupancy 89.0%-90.0%	
HIW new guidance 4Q 2011 FFO \$0.64-\$0.70 v \$0.63 (adjusted) UP +2%-+11%		
HIW to provide guidane for FFO for 2012 during February 2012 when results for 2011 are announced		
	operty NOI excluding termination fees UP+3.7% on cash basis operty occupancy 90.2% UP +0.8%	
HIW 3Q 2011 rents on	new and renewed leases DOWN(12.4%)	
HIW 3Q 2011 complete	ed \$300 million acquisitions and \$22 million dispositions	
HIW stock price suppo	rted by current annual dividend yield of 5.4%	
HIW an Office REIT wi southeastern states	th a diverse portfolio of office, industrial and retail properties concentrated in	
HIW we rank 3 HOLD		
HIW market cap \$2.4 b	billion	



Company:       Washington Real Estate Investment Trust         Price:       \$31         Recommendation:       HOLD         Ranking:       3         Market Cap:       \$2,043         Link:       http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenForm&REIT         Additional Text:       10/28/2011         WRE 531       Washington Real Estate Investment Trust WRE 3Q 2011 FFO \$0.48 v \$0.49 DOWN (2%)         WRE s31       Washington Real Estate Investment Trust WRE 3Q 2011 FFO \$1.96-\$1.99 v \$1.96 FLAT - UP +2%         WRE for evolution guidance 2011 FFO \$1.96-\$2.08 per share       WRE new guidance 4Q 2011 FFO \$1.96-\$2.08 per share         WRE aQ 2011 same property NOI UP +0.6%       WRE 3Q 2011 same property OCUpancy 80.7% DOWN (1.4%)         WRE 3Q 2011 same property occupancy 80.7% DOWN (1.4%)       WRE 3Q 2011 same property average rents UP +2.0%         WRE 3Q 2011 freis egment (26% of NOI) same property NOI UP +1.3%, with occupancy DOWN (1.3%) to 88.1% and rents UP +1.0%       WRE 3Q 2011 retail segment (16% of NOI) same property NOI UP +1.4%, with occupancy DOWN (2.0%) to 91.3% and rents UP +1.9%         WRE 3Q 2011 medical office segment (16% of NOI) same property NOI UP +1.4% with occupancy DOWN (2.0%) to 91.3% and rents UP +3.2%         WRE 3Q 2011 medical office segment (16% of NOI) same property NOI UP +2.4% with occupancy DOWN (2.0%) to 91.3% and rents UP +3.2%         WRE 3Q 2011 medical office segment (16% of NOI) same property NOI UP +2.4% with occupancy DOWN (2.0		
Recommendation:       HOLD         Ranking:       3         Market Cap:       \$2,043         Link:       http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenForm&REIT         Additional Text:       10/28/2011         WRE \$31       Washington Real Estate Investment Trust WRE 3Q 2011 FFO \$0.48 v \$0.49 DOWN (2%)         WRE [s31]       Washington Real Estate Investment Trust WRE 3Q 2011 FFO \$1.96-\$1.99 v \$1.96 FLAT - UP +2%         WRE previous guidance 2011 FFO \$1.96-\$2.08 per share       WRE yrevious guidance 2011 FFO \$0.48 +0.51 v \$0.48 FLAT - UP +6%         WRE 3Q 2011 same property NOI UP +0.6%       WRE 3Q 2011 same property OCUPANCY &DOWN (1.4%)         WRE 3Q 2011 same property average rents UP +2.0%       WRE 3Q 2011 same property average rents UP +2.0%         WRE 3Q 2011 same property average rents UP +2.0%       WRE 3Q 2011 retail segment (48% of NOI) same property NOI UP +1.3%, with occupancy DOWN (1.4%) to 81.8% and rents UP +0.9%         WRE 3Q 2011 retail segment (16% of NOI) same property NOI UP +1.0%, with occupancy DOWN (1.4%) to 91.8% and rents UP +0.9%         WRE 3Q 2011 medical office segment (16% of NOI) same property NOI UP +1.0%, with occupancy DOWN (1.4%) to 91.8% and rents UP +0.9%         WRE 3Q 2011 medical office segment (16% of NOI) same property NOI UP +1.0%, with occupancy DOWN (2.4%) to 91.9% and rents UP +4.3%         WRE 3Q 2011 medical office segment (16% of NOI) same property NOI UP +2.4% with occupancy DOWN (2.0%) to 91.3% and rents UP +3.2%         WRE m	Company:	Washington Real Estate Investment Trust
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decisions, limiting expansions and driving last minute renewals WRE management cites very positive outlook for residential segment, with higher rents driving improved profitability WRE reported retail "choppy" environment WRE considering exiting suburban MD office portfolio, now representing 12% of NOI WRE an Office REIT with a diverse portfolio of office, retail, medical, multifamily, and industrial properties concentrated in the metropolitan DC area WRE we rank 3 HOLD	(1.3%) to 88.1% and rei WRE 3Q 2011 retail sei DOWN (0.4%) to 91.8% WRE 3Q 2011 resident DOWN (2.4%) to 94.0% WRE 3Q 2011 medical	nts UP +1.0% gment (20% of NOI) same property NOI DOWN (3.4%) with occupancy and rents UP +0.9% ial segment (16% of NOI) same property NOI UP +1.0%, with occupancy and rents UP +4.3% office segment (16% of NOI) same property NOI UP +2.4% with occupancy
properties concentrated in the metropolitan DC area WRE we rank 3 HOLD	decisions, limiting expa WRE management cite improved profitability WRE reported retail "ch	nsions and driving last minute renewals s very positive outlook for residential segment, with higher rents driving poppy" environment
WRE market cap \$2.0 billion	WRE we rank 3 HOLD	
	WRE market cap \$2.0 b	billion



Company:	Glimcher Realty Trust	
Price:	\$9	
Recommendation:	SELL	
Ranking:	4	
Market Cap:	\$912	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/28/2011 GRT \$9		
Glimcher Realty Trust GR	T 3Q 2011 \$0.15 v \$0.16 DOWN (6%)	
GRT reduced guidance 2011 FFO (adjusted) \$0.61-\$0.63 v \$0.74 DOWN (15%)-(18%) GRT previous guidance 2011 FFO (adjusted) \$0.64-\$0.68 per share GRT guidance 2011 FFO (adjusted) excludes net charges of (\$0.17) per share for impairments and other items		
GRT 3Q 2011 same property NOI UP +1.5% GRT 3Q 2011 portfolio occupancy 94.3% UP +1.1% GRT 3Q 2011 average annual rent per square foot\$33.43 UP +1.0%		
GRT 3Q 2011 rents on rel	easing UP +12%	
GRT trailing 12 month tenant sales per square foot \$396 UP +11.9%		
GRT a Retail REIT with a portfolio of regional malls concentrated in midwestern states		
GRT we rank 4 SELL		
GRT market cap \$912 million		



Extra Space Storage		
\$23		
BUY		
2		
\$2,161		
http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT		
R 3Q 2011 \$0.32 v \$0.24 UP +33%		
2011 FFO \$1.16-\$1.17 v \$0.96 UP +21%-+22% 011 FFO \$1.06-\$1.11 per share FFO assumes same property NOI UP +6.5%-+7.0%		
EXR new guidance 4Q 2011 FFO \$0.31-\$0.32 v \$0.27 (adjusted) UP +15%-+19%		
erty NOI UP +7.3% erty occupancy 89.1% UP +3.4% s UP more than +3.0%		
EXR a Specialty REIT with a portfolio of self-storage properties concentrated in east coast states		
EXR we rank 2 BUY		
EXR market cap \$2.2 billion		



Company:	Education Realty Trust	
Price:	\$10	
Recommendation:	SELL	
Ranking:	4	
Market Cap:	\$704	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/28/2011 EDR \$10		
Education Realty Trust EDR 3Q 2011 Core FFO \$0.03 v \$0.03 FLAT		
EDR made no change to guidance 2011 Core FFO \$0.40-\$0.43 v \$0.44 DOWN (2%)-(9%)		
EDR new guidance 4Q 2011 Core FFO \$0.13-\$0.16 v \$0.16 (adjusted) FLAT - DOWN (19%)		
EDR 3Q 2011 same property NOI UP +2.1% EDR 3Q 2011 same property occupancy 94.9% UP +1.1% EDR 3Q 2011 same property net rents UP +4.6%		
EDR 3Q 2011 completed \$38 million acquisition EDR during 2Q 2011 commenced construction of \$95.5 million new student housing projects		
EDR a Specialty REIT with a portfolio of educational housing communities		
EDR we rank 4 SELL		
EDR market cap \$704 million		



Company:	Apartment Investment and Management	
Price:	\$27	
Recommendation:	BUY	
Ranking:	2	
Market Cap:	\$3,203	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/28/2011 AIV \$27		
	and Management AIV3Q 2011 recurring FFO \$0.41 v \$0.40 UP +3% FFO excludes (\$0.05) per share charges for impairments and preferred	
AIV narrowed guidance range recurring FFO\$1.61-\$1.65 v \$1.51 UP +7%-+9% AIV previous guidance \$1.60-\$1.66 per share AIV guidance 2011 recurring FFO assumes same property NOI UP +5.5%		
AIV new guidance 4Q 2011 recurring FFO \$0.39-\$0.43 v \$0.39 FLAT - UP +10% AIV 4Q 2011 recurring FFO assumes same property NOI UP +4.0%-+5.0%		
AIV 3Q 2011 total same property NOI UP +3.8%		
AIV 3Q 2011 conventional segment same property NOI UP+3.0% AIV 3Q 2011 conventional segment occupancy95.2% DOWN (0.8%) AIV 3Q 2011 conventional segment average monthly rent\$1,094 UP +3.1%		
AIV 3Q 2011 affordable segment same property NOI UP +8.6% AIV 3Q 2011 affordable segment occupancy 97.6% DOWN (0.2%) AIV 3Q 2011 affordable segment average monthly rent \$842 UP +3.4%		
AIV pushing rental rates higher, with rents on new leases UP +6.1% and renewals UP +5.8% AIV renewal rate 66% of expiring leases AIV seeing fewer visits from apartment seekers, DOWN (20%) from previous year for October, 2011 AIV Chicago, Boston, Florida seeing slowdown in visits from apartment seekers		
AIV a Residential REIT with a diverse portfolio of apartment communities		
AIV we rank 2 BUY		
AIV market cap \$3.2 billion		
AIV an S&P 500 Index REIT		



Company:	Apartment Investment and Management
Price:	\$25
Recommendation:	BUY
Ranking:	2
Market Cap:	\$2,991
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/28/2011 AIV \$25

Apartment Investment and Management AIV traded DOWN (\$1.83) per share to close DOWN (7%) day

AIV stock traded DOWN (3%) year to date for 2011, underperforming Residential REITs, UP +6%

AIV reported 3% FFO growth for 3Q 2011, in line with expectations, and narrowed guidance range for recurring FFO for 2011 to indicate growth of as much as 9%

AIV pushing rental rates higher, improving profitability, although impacting site visits from potential tenants seeking low cost apartments

AIV seeing fewer visits from apartment seekers, DOWN (20%) from previous year for October, 2011

AIV management commented Chicago, Boston and Florida seeing slowdown in visits from apartment seekers

AIV a Residential REIT with a diverse portfolio of apartment communities

AIV we rank 2 BUY

AIV market cap \$3.0 billion

AIV an S&P 500 Index REIT



Company:	Post Properties
Price:	\$40
Recommendation:	BUY
Ranking:	2
Market Cap:	\$2,039
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT

Additional Text: 10/28/2011 PPS \$40

Post Properties PPS traded UP \$0.28 per share to close UP +1% day

PPS stock traded UP +11% year to date for 2011, outperforming Residential REITs, UP +6%

PPS like all Residential REITs seeing increasing profitability on higher average monthly rental rates due to high occupancy and lower than normal turnover

PPS to discuss results for 3Q 2011 in a conference call with investors on Tuesday, November 1, 2011 at 10:00  $\,$ 

PPS reported much better than expected results for2Q 2011, increased guidance for FFO for 2011 to indicate growth of as much as 13%, and increased quarterly dividend distribution by10% for 4Q 2011

PPS a Residential REIT with a diverse portfolio of apartment communities concentrated in southeastern states

PPS we rank 2 BUY

PPS market cap \$2.0 billion



Company:	Extra Space Storage	
Price:	\$23	
Recommendation:	BUY	
Ranking:	2	
Market Cap:	\$2,191	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/28/2011 EXR \$23		
Extra Space Storage EXR traded UP\$0.22 per share to close UP +1% day		
EXR stock traded UP +31% year to date for 2011, outperforming Specialty REITs, UP +4%		
EXR reported better than expected results for 3Q 2011, with FFO UP +33%, and also increased guidance to indicate growth of as much as UP+22%		
EXR higher profitability due to combination of higher occupancy and improved prices		
EXR a Specialty REIT with a portfolio of self-storage properties concentrated in east coast states		
EXR we rank 2 BUY		
EXR market cap \$2.2 billion		



Company:	Prologis Inc
Price:	\$30
Recommendation:	BUY
Ranking:	2
Market Cap:	\$13,828
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFo m&REIT
Additional Text: 10/28/2011 PLD \$30	

Prologis Inc PLD closed UP +\$0.45 per share to close UP +2% day

PLD stock traded DOWN (6%) year to date for 2011, outperforming Industrial REITs, DOWN (8%)

PLD news of better than expected US GDP growth should help Industrial REITs

PLD Commerce Department reported inflation adjusted GDP growth of UP+2.5% for 3Q 2011, indicating rebound in growth from UP+1.3% for 2Q 2011

PLD reported Core FFO for 3Q 2011 at the high end of expectations and increased guidance for Core FFO for 2011 by 5%

PLD management working to achieve \$90 million in cost synergies on completion of merger of AMB Property AMB with ProLogis Trust PLD, effective July, 2011

PLD the largest publicly traded Industrial REIT, following July 2011 merger

PLD an Industrial REIT with a portfolio of distribution facilities in US, Europe and Asia

PLD we rank 2 BUY

PLD market cap \$13.8 billion

PLD an S&P 500 Index REIT



Company:	UDR, Inc.	
Price:	\$25	
Recommendation:	BUY	
Ranking:	2	
Market Cap:	\$5,052	
Link:	http://www.reitmonitor.net/atlantis/REITWebRpt.nsf/PayBuy?OpenFor m&REIT	
Additional Text: 10/31/2011 UDR \$25		
UDR Inc UDR 3Q 2011 FF	O \$0.32 (adjusted) v \$0.27 (adjusted) UP +19%	
UDR made no change to guidance 2011 FFO \$1.25-\$1.30 per share v \$1.03 UP +11%-+15%		
UDR 3Q 2011 same property NOI UP +7.0% UDR 3Q 2011 same property occupancy 95.1% UP +0.1% UDR 3Q 2011 average monthly rent \$1,320 UP +15% from 2Q 2010 UDR 3Q 2011 turnover 66%		
UDR rents on new leases UP +4.7% UDR rents on renewed leases UP +6.4%		
UDR 3Q 2011 included \$911 million acquisition of 3 Manhattan properties and \$84 million acquisition of Arlington VA property UDR 3Q 2011 dispositions \$51 million		
UDR has a \$751 million pipeline of new developments, as well as \$337 million redevelopment projects		
UDR a Residential REIT with a diverse portfolio of apartment communities		
UDR we rank 2 BUY		
UDR market cap \$5.1 billic	n	



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**REIT Growth and Income Monitor** posted 61 REIT comments for the week ended October 28, 2011. Comments were issued on REITs in the following sectors:

Financial REITs	5
Health Care REITs	3
Hotel REITs	2
Industrial REITs	4
Office REITs	14
Residential REITs	8
Retail REITs	12
Specialty REITs	13

Information on REIT sectors may be found using this link:

http://www.reitmonitor.net/REIT\_Resources

Information on **REIT Growth and Income Monitor** ranking methodology may be found using this link:

http://www.reitmonitor.net/atlantis/reitwebrpt.nsf/All/F2B543B28817460985256EB80001D03A/\$FILE/REIT%20Metho\_dology%20and%20Ranking%20System.pdf

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